

MARKET AT A GLANCE - NOVEMBER 2020

| MEDIANS | \$ SFR/CONDO | | | % Change | |
|-----------------|--------------|-----------|-----|-----------------------|--------|
| VALLEY | \$527,000 | \$315,000 | | 27% | 14.5% |
| PS | \$829,000 | \$310,000 | | 27.5% | 16.1% |
| CC | \$410,000 | \$195,000 | | 19.9% | 3.7% |
| DHS | \$275,000 | N/A | | 19.2% | N/A |
| RM | \$744,000 | \$380,000 | | 10.2% | 13.4% |
| PD | \$503,500 | \$315,000 | | 21.0% | 8.6% |
| IW | \$910,000 | \$447,500 | | 2.6% | 14.0% |
| INDIO | \$377,000 | \$175,000 | | 9.7% | -12.3% |
| LQ | \$625,000 | \$381,500 | | 37.4% | 11.4% |
| Coachella | \$283,500 | N/A | | 9.0% | N/A |
| MOS | 2.1 | | | - 47.5% | |
| DOM | 38 | | | -30.9% | |
| INVENTORY | 1,830 | | | -42.5% | |
| 3-MO AVG UNITS | 1,110 | 777 | 333 | 59.2% 11.4% 66.5% | |
| 12-MO AVG UNITS | 874 | 601 | 273 | 9.2% 11.9% 3.8% | |
| AVG LIST DISC | -0.46% | | | -1.43% | |

| NOTES |
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| <p>SFR sales avg 777/mo, increase of 56%. Condo sales, avg 333/mo, up 67% over a year ago.</p> <p>Valley listings/inventory was 1,830 units, which is 42% less than a year ago. Eek!</p> <p>The current ratio of 2.1 months of supply is the lowest in Valley history and is almost 50% less than a year ago.</p> <p>DOM avg was 38 days compared to 55 a year ago or a 31% drop.</p> <p>This means that demand currently far exceeds supply and is forecasting a continuation of higher prices.</p> |

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